

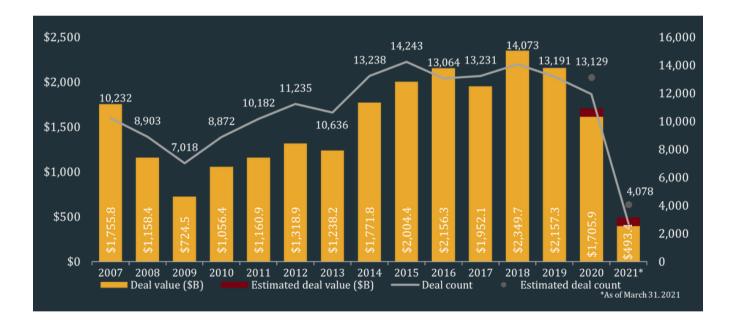


MERGERS & ACQUISITIONS CAPITAL RAISING COLADV.COM



Welcome to the quarterly M&A Update for 2021. With a quick vaccine rollout, uncertainty is beginning to subside, and the combined number of announced and completed deals is reaching record levels.

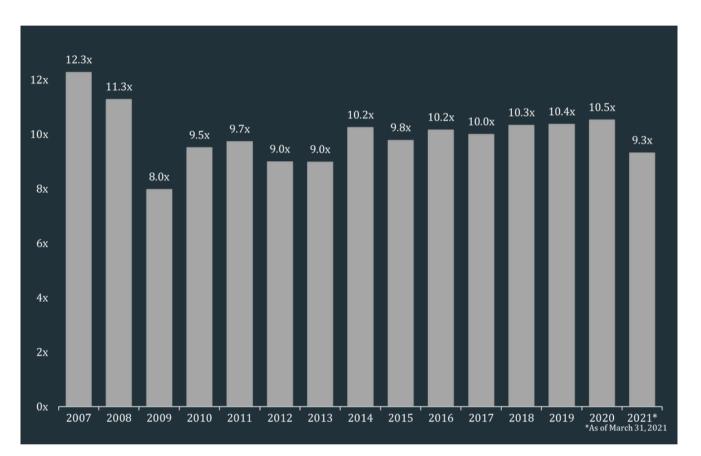
According to Pitchbook, companies have completed an estimated 4,078 deals as of March 31 for a total value of \$493.4 billion. This is up from \$431.4 billion in deal value recorded in Q1 2020.







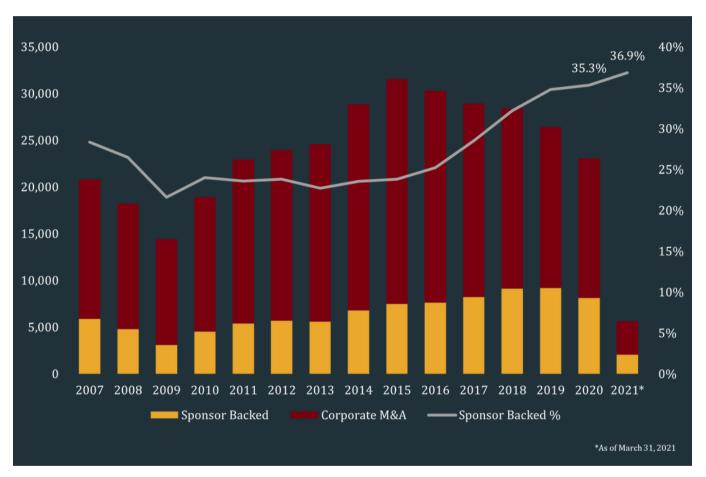
Despite an uptick in year-over-year volume, Q1 deal multiples on completed transactions have decreased by 11.4% in Q1 2021. Median EV/EBITDA multiples are 9.3x year-to-date compared to 10.5x in 2020.







The long-term trend of sponsor-backed deals gaining a share of M&A volume continued in Q1 2021 as cash-rich PE firms accounted for 36.9% of transactions through the deployment of elevated amounts of dry powder. By comparison, PE-backed deals constituted 23.6% of the global M&A count in 2014.



M&A activity is expected to keep pace in 2021 as firms look to complete transactions ahead of potential tax reform.





Focus. Expertise. Results.

If you would like to discuss M&A market conditions with Colonnade, please contact:



Jeff Guylay Managing Director 208.726.0788 jguylay@coladv.com



Gina Cocking Managing Director 312.425.8145 gcocking@coladv.com



Tiffany Hu Business Development 312.870.6204 thu@coladv.com

Colonnade Advisors LLC • 600 Cleveland Street • Suite 272 • Clearwater, FL • 33755 Investment banking services provided through Colonnade Securities LLC, member FINRA

Colonnade is an independent investment bank focused on the financial services and business services sectors. Colonnade provides expert, objective advice on mergers and acquisitions, private placements, fairness opinions, valuation opinions and corporate finance issues for privately held businesses, publicly traded companies and financial sponsors. Our senior bankers bring extensive transaction experience, industry expertise, a process orientation and a sense of urgency to each engagement.

This advertisement was prepared September 2021. It is not investment advice, and Colonnade undertakes no obligation to update the information contained herein.

Sources: SEC filings, regulatory filings, Pitchbook, and company presentations.©2021 Colonnade Advisors LLC.

Copyright and Other Important Information

This document, including text, graphics, logos, icons, images and the selection and arrangement thereof, is the exclusive property of Colonnade Advisors LLC and is protected by U.S. and international copyright laws. Colonnade hereby permits you, unless you are an investment bank or other financial advisor, to download, copy, distribute, publish, reproduce, cite, link or post this document or its contents subject to the following conditions: 1) you retain on any material all copyright and other proprietary notices and 2) you do not modify this document or its contents in any way. Colonnade reserves all rights not expressly granted. This document and the information that it contains are produced by Colonnade Advisors LLC solely for general background information on the matters described. This document or any of its information may not be used for investment, valuation or accounting purposes. None of Colonnade or its representatives or affiliates has agreed to or has assumed any responsibility to provide you with investment advice, whether in a fiduciary capacity or otherwise.

